

Louisiana Primary Care Association

“Louisiana’s Federally Qualified Health Centers”

Annual Report 2010

Fiscal Year Ending March 31, 2011



Roderick Campbell
Board President
LPCA



Jonathan Chapman
Executive Director
LPCA



Bruce Greenstein
Secretary
DHH

Key Leadership Changes

**Healthcare Reform: Making the Transition
from Law and Policy to Rules and Regulations
While Adjusting to Leadership Changes**

Healthcare Reform: Making the Transition from Law and Policy to Rules and Regulations While Adjusting to Leadership Changes

by Donald Hunter, MPA, Editor in Chief

The year 2009 was a year of toil, debate, and compromise as policy makers on the state and federal level worked to come to a consensus on what health care reform would be for the state and nation. The year 2010 was about building the infrastructure and making the transition from law (National Healthcare Reform) and policy (State Healthcare Reform) to action. The national health care reform legislation is the *Health Care and Education Reconciliation Act of 2010*. The state's healthcare reform policy is the transition from a fee for service infrastructure in Medicaid to coordinated care networks (CCNs). In 2010, **transition** was not just a central theme in government relevant to policy but also in the leadership of Louisiana's state departments, the U.S. Congress and also in the board and staff of the Louisiana Primary Care Association (LPCA). Nationally, there was the midterm elections in November. Stuningly, the Republican Party took back the House of Representatives. In the state of Louisiana, the heads of three major departments changed including the Department of Children and Family Services (formally known as the Dept. of Social Services), the Division of Administration and the Department of Health and Hospitals (DHH). DHH Secretary Alan Levine was replaced by Bruce Greenstein, a former employee of Microsoft and before that worked within the U.S. Department of Health and Human Services. The Louisiana Primary Care Association made substantial changes in its executive management staff and Board. Rhonda Litt, LPCA Executive Director left the LPCA in good standing and accepted a position for Chief Executive Officer at Capitol City Family Health Center. Subsequent to Ms Litt's departure, the LPCA Board of Directors initiated a nationwide search for the LPCA Executive Director position that resulted in the hiring of Jonathan Chapman. Mr. Chapman previously worked for Capital Link as a project consultant and has worked hand in hand with LPCA to certify projects in the millions of dollars to facilitate the expansion of federally qualified health centers in medically underserved areas. Mr. Chapman brings a wealth of knowledge in market research, planning and financing of health centers. Mr. Chapman's official start date was May 23, 2011. Other changes occurred in LPCA's Board of Directors. The LPCA Board of Directors held its bi-annual elections, which resulted in:

LPCA President: Roderick Campbell, Iberia Comprehensive Community Health Center

President-Elect: William Brent, Teche Action Clinic

Treasurer: Patricia Lewis, Rapides Primary Health Care Center

Parliamentarian: Dodie LaMott, Southwest LA Primary Health Care Inc.

Secretary: Linda Matessino, Innis Community Health Center

Consumer Branch Chair: Patrick Murphy, Iberia Comprehensive Community Health Center

Clinician's Branch Chair: Dr. Raymond Polliquit, Outpatient Medical Center

Immediate Past President: Eric Taylor, SWLA Center for Health Services

State Fiscal Challenges, CCNs and LPCA State Advocacy Efforts

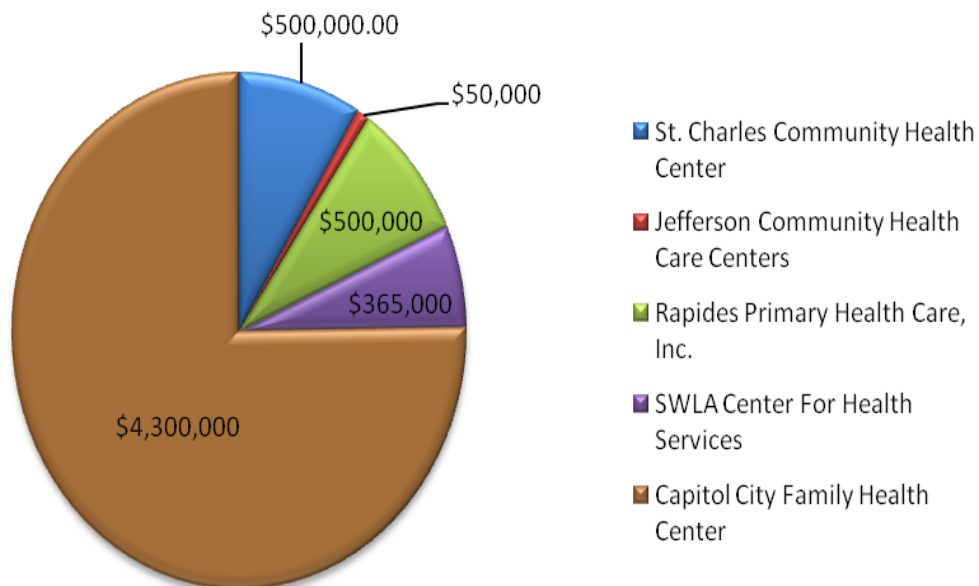
The state of Louisiana had its share of fiscal challenges in the LPCA FY 2010 due to proposed reductions in spending because of declining state revenues. Legislatively, LPCA took a broad approach supporting legislation consistent with supporting, "Access to Healthcare for All" while working with lawmakers to file two bills directly. The two bills initiated by LPCA include HB 978 and companion bill SB 530 and the second bill was HCR 151. The purpose for HB 978 (introduced by Rep. Rick Nowlin) and SB 530 (introduced by Senator Sharon Broome) was to clarify provisions of chapter 9 Title 37 of Louisiana Revised Statutes of 1950 for the purpose of not prohibiting the employment or contracting of dentists at federally qualified health centers. HB 978 passed both houses of the Legislature and was signed by Governor Jindal to be formally recognized as ACT 612. HCR 151 directed the Department of Insurance and Office of Group Benefits to study the feasibility of federally qualified health centers collectively providing group health insurance coverage to employees of health centers. The bill never made it out of Senate insurance committee. Later in the year, in October 2010, the Division of Administration announced a deficit of \$106 million that carried over from FY2010 to be added to the FY 2011 reductions. Moreover, in the same month DHH Secretary Bruce Greenstein announced a \$50 million dollar Medicaid deficit that resulted in provider rate cuts, lesser work hours in parish health units, school based health center cuts, pharmacy rate cuts and the elimination of Community Care as we know it. In addition, the state was faced with a projected deficit of \$1.6 Billion in state general funds in FY 2012. State departments proactively prepared for 35% cuts in their budgets across the board in preparation for State Fiscal Yr 2012 budget reductions. In the meantime, while CCNs were not originally set to roll out Phase 1 until April 2011 yet with the coming of the new Dept. of Health and Hospitals Secretary Bruce Greenstein, new coalitions and networks such as Louisiana State Medical Society and the newly formed Coalition to Protect Louisiana Healthcare organized to oppose the implementation of CCNs. The Coalition to Protect Louisiana Health Care is comprised of members such as, Louisiana Ambulance Alliance, LA Hospital Association, Medicine Louisiana, the Metropolitan Hospital Council of New Orleans, and more. The formation of the coalition and a letter from the coalition's chair Dr. Breaux had some moderate success being the reason for the postponement of an Oct 20, 2010 Senate Health and Welfare committee emergency ruling on CCNs. Bruce Greenstein announced at a Press Club meeting on October 25, 2010 that the implementation of CCNs had been temporarily postponed to give the state the opportunity to implement CCNs in the best way possible insuring cost efficiency and private provider input in the process. As a result, DHH facilitated 9 meetings throughout the state to hear feedback from the general public and provider groups. In January 2011, DHH had completed the regional meetings, and issued a new emergency rule for Community Care 2.0. The new phased rollout date for implementing CCNs will begin in January 2012.

National Policy

The national policy for health centers was all about preventing deep cuts with the new Republican controlled U.S. House that was hungry for getting the nation's fiscal house in order. House Republicans proposed a \$61 Billion dollar cut which included a cut of \$1.3 billion in the health center program that was funded at \$2.19 Billion. Such cuts would have devastated the health center program resulting in the closure of 7 ARRA funding health centers in Louisiana and 127 health centers total throughout the country. The saving grace was the \$1 Billion appropriation for health centers in the Patient Protection and Affordable Care Act but with \$1.3 Billion in proposed cuts, the \$1 Billion appropriation would have only worked to fill a hole while cutting \$300 million from the program's funding. LPCA and Louisiana's health centers traveled to Washington D.C. with a delegation of 70 persons and advocated against the cuts. The final result was a cut of \$600 million from health center funding, which allowed for the continued funding of the 7 ARRA funded health centers in Louisiana and others in the nation along with ARRA funded Increase in Demand Service (IDS) grants. In addition, HRSA funded the FTCA program with an additional \$56 million. The only thing left in jeopardy is proposed new access points (NAPs). Louisiana submitted 21 applications collectively which now hang in the balance.

State Capital Resources

2010 State Assistance Received By FQHCs



...and Advocacy Photo Gallery

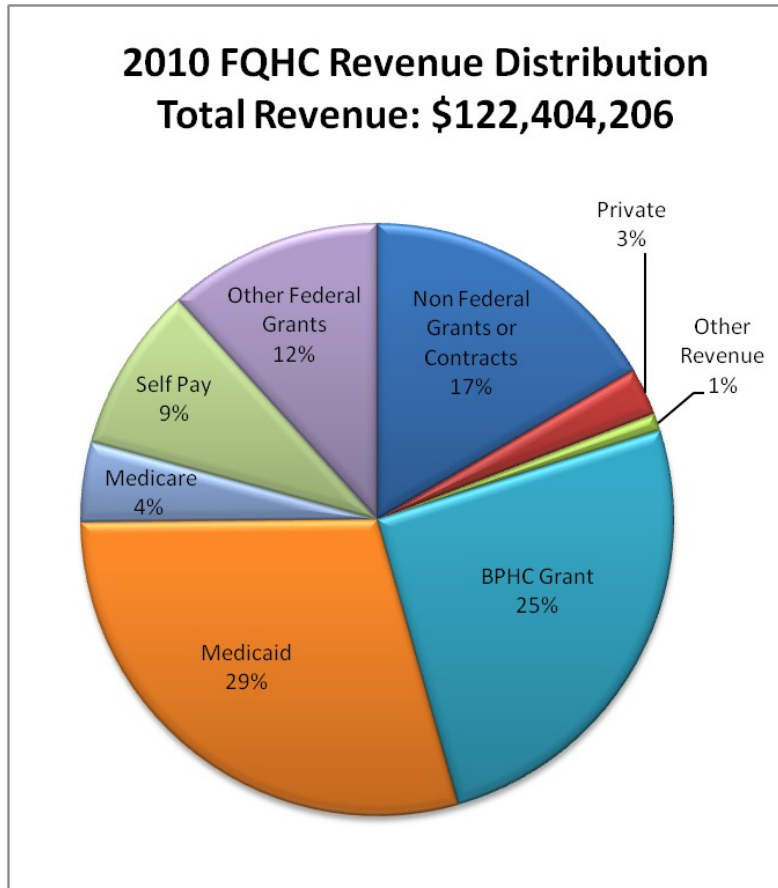


2011 NACHC Policy & Issues Forum - Hill Day Visits



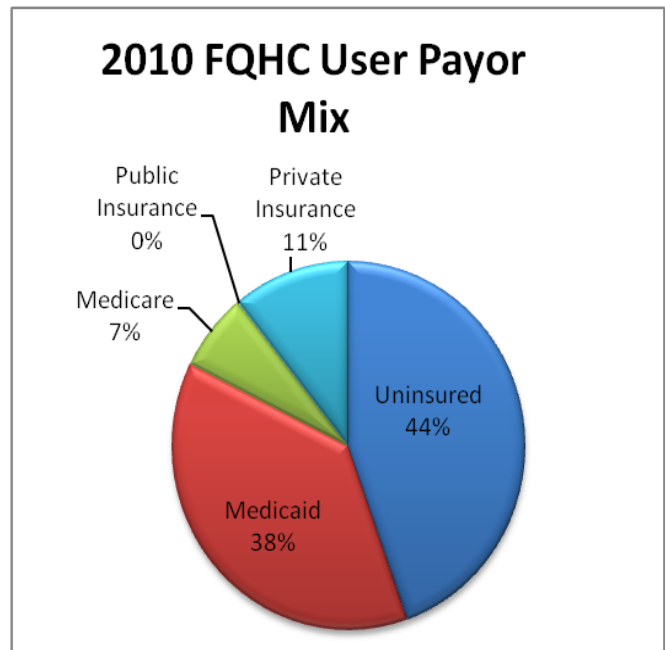
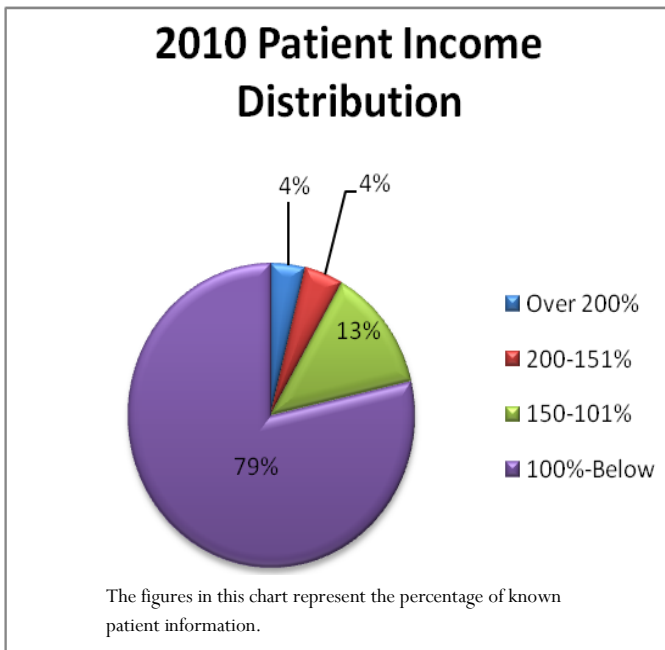
LPCA 2010 Legislative Health Fair

Louisiana's Health Centers Statistics



2010 Louisiana FQHC Quick Facts

Total Users (unduplicated)	206,960
Total Uninsured	92,193
Total Encounters	647,928
Mental Health Service Users	19,314
Medical Health Service Users	166,021
Dental Health Service Users	52,305
Total FTEs	1290
Medical Service Providers (Physicians, Mid-Levels and Others)	420
Dental Service Providers	121
Mental Health Service Providers	51



LPCA's Facility Expansion Initiative Update

By Jonathan Chapman, Capital Link, Inc.

In 2006, Louisiana's community health centers and the LPCA participated in a formalized strategic planning process that produced a specific list of needed capital projects estimated to cost over \$100 million. These projects would be pivotal to the continued expansion of primary care, dental and mental health services to Louisiana's underserved population. This list was then presented to the Governor's office and the Louisiana Legislature for funding considerations.

During the 2007 legislative session, the legislature appropriated over \$41 million in state funding for use in the \$100 million Facility Expansion Initiative (FEI). In January 2008, the LPCA entered into a Cooperative Endeavor Agreement with the State of Louisiana that determined the general procedures and requirements for the initial 67 facility, equipment and health

information technology projects. As the FEI moved ahead some of these projects were voluntarily withdrawn by the respective health centers so that they could concentrate on other projects and programs. To fully utilize the state appropriation another 57 capital projects were identified and approved to participate in the FEI.

As of March 2011, there were 87 projects under signed FEI agreements with a majority of these operational or under construction. Some of the more recent projects include: Winn Community Health Center's renovated Winnfield facility, SWLA Center for Health Service's new Lafayette facility, Tensas Community Health Center's expanded St. Joseph facility, St. Charles Community Health Center's new Norco facility, and St.

Thomas Community Health Center's New Orleans relocation and expansion which was the first community health center in Louisiana to utilize federal New

Market Tax Credits in conjunction with state and federal Historical Tax Credits.

While there remains 20 additional projects actively planning should additional state funding become available, it is anticipated that all state funding will be awarded by

December 2011 with construction and implementation completed during 2012. Utilizing these leveraging opportunities and other financial resources, the FEI continues to expand and enhance access to health center services and programs throughout the state addressing the needs of its residents.



St. Charles Community Health Center Norco, LA Ground Breaking

...a Few Expansion Snap Shots



Winn Community Health Center



Tensas Community Health Center



St. Martin Parish Community Health Center

LPCA Board of Directors 2010-2011

Roderick Campbell, President
Iberia Comprehensive Community Health Center
New Iberia, LA

William Brent, Vice President
Teche Action Clinic, Inc.
Franklin, LA

Linda Matessino, Secretary
Innis Community Health Center
Innis, LA

Patricia Lewis, Treasurer
Rapides Primary Health Care Center
Rapides, LA

Dodie LaMott, Parliamentarian
Southwest LA Primary Health Care, Inc.
Opelousas, LA

Eric Taylor, Immediate Past President
Rose Turner, Interim CEO
SWLA Center for Health Services
Lake Charles, LA

Patrick Murphy, Consumer Branch Chair
New Iberia, LA

Michael Andry, Legislative Committee Chair
EXCELth, Inc.
New Orleans, LA

Dr. Raymond Polliquit, Clinicians Branch Chair
Outpatient Medical Center
Natchitoches, LA

Yakima Black
Jefferson Community Health Care Centers, Inc.
Avondale, LA

Mary Chumley
Casse Community Health Institute
Shreveport, LA

Donald Erwin, MD
St. Thomas Community Health Center
New Orleans, LA

Rhonda Litt
Capitol City Family Health Center
Baton Rouge, LA

Michael Griffin
Daughters of Charity Health Services of New Orleans
New Orleans, LA

Ginger Hunt
Primary Care Providers for a Healthy Feliciana
Clinton, LA

Katie Parnell
Morehouse Community Medical Centers
Bastrop, LA

Jackie Schauf
Tensas Community Health Center
St. Joseph, LA

Selina Senegal
Southeast Community Health Systems
Greensburg, LA

Linda Sharpless
Multipractice Clinic
Independence, LA

Commander Rebecca Singleton
Baton Rouge Primary Care Collaborative
Baton Rouge, LA

Emma Tarver
The Medical Center
Sicily Island, LA

Deano Thornton
Winn Community Health Center
Winnfield, LA

Catherine Tonore
Primary Health Services Center
Monroe, LA

Willie White
David Raines Community Health Center
Shreveport, LA

Patrice Williams
Health Care for the Homeless
New Orleans, LA

Victor Kirk
St. Gabriel Community Health Center
St. Gabriel, LA

Mark Keiser
St. Charles Community Health Center
Luling, LA

John Winston
Outpatient Medical Center
Natchitoches, LA

Gary Wiltz, MD
Teche Action Clinic
Franklin, LA

LPCA Statement of Activities and Changes in Net Assets for Year End March 31, 2010

CHANGES IN UNRESTRICTED NET ASSETS

REVENUES

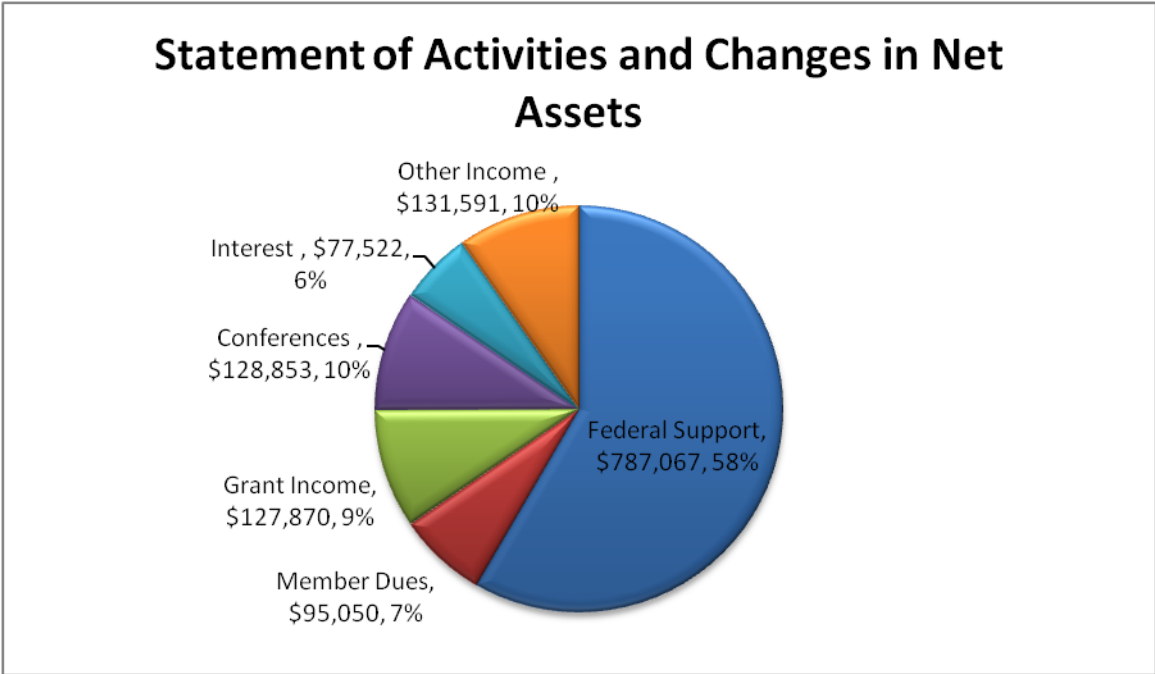
Federal support	\$787,067
Member Dues	\$95,050
Grant income	\$127,870
Conferences	\$128,853
Interest	\$77,522
Other income	\$131,591
Changes in net assets restrictions released from restrictions	\$6,961,733
Total unrestricted revenues, gains, and other support	<u>\$8,239,777</u>

EXPENSES

Management and General	\$521,326
Supporting Services	\$7,626,493
Total Expenses	<u>\$8,147,819</u>

CHANGES IN TEMPORARILY RESTRICTED ASSETS

Increase (Decrease) in net assets	(\$6,799,866)
Net assets – beginning of the year.....	\$42,254,904
Net assets – end of year	\$35,455,038



LPCA Members 2010 - 2011



Organizational Members

Baton Rouge Primary Care Collaborative
 Capitol City Family Health Center
 Casse Community Health Institute
 Daughters of Charity Health Services of New Orleans
 David Raines Community Health Center
 EXCELth, Inc.
 Healthcare for the Homeless
 Iberia Comprehensive Community Health Center
 Innis Community Health Center
 Jefferson Community Health Center
 The Medical Center
 Morehouse Community Medical Centers Inc.
 Multipractice Clinic
 Outpatient Medical Center
 Primary Care Providers for a Healthy Feliciana
 Primary Health Services Center
 Rapides Primary Health Care Center
 St. Gabriel Community Health Clinic
 St. Charles Community Health Center
 St. Thomas Community Health Center
 Southeast Community Health Systems
 SWLA Center for Health Services
 Southwest LA Primary Health Care, Inc.
 Teche Action Board, Inc.
 Tensas Community Health Center
 Winn Community Health Center

Sponsor Members

New Orleans/Aids Taskforce
 Kool Smiles

Associate Members

Central Louisiana AHEC
 New Orleans Health Corporation/Central City
 Louisiana Public Health Institute
 Richland Parish Hospital
 Woodworth Family Medicine Inc.

Individual Members

Laura Hoots
 Sis. Marie Theresa Sedgwick
 Linda Beauvais
 Larry Jones
 Mark Keiser
 Darrel Rivere
 James Scarborough
 Rebecca Singleton
 Emma Tarver
 Regina Varnado
 Donald Hunter
 Rhonda Litt
 Sherrol Hampton
 Rose Turner
 Balladette Hunt-Riles

SWLA Center for Health Services' Board of Directors

Barbara Hardy
 Bernita Loyd Brown
 Catherine Ledyard
 Clyde Mitchell
 Eloise Wells
 Joseph Dennis
 Juliet Williams
 Mandi Mitchell
 Mark Lewis
 Remanuel Hollier
 Sandra Semien
 Shady Patton
 Treshonia Reed
 Ulysses Thibodeaux

Teche Action Clinic, Inc.'s Board of Directors and Staff

Alfreida Edwards
 Alice Drefchinski
 Angela Harrington
 Barbara Hills
 Cleveland Farlough
 Diane Freeman
 Donnie Frizzelle

Edna Lyons
 Edward Delone
 Gary Wiltz, MD
 Janice Willoughby
 Janis Jones
 Jennifer Fabre
 Leroy Willis
 Melvin Wilson
 Murphy Ireland
 Paulette Lofton
 Rose Susan Dorsey
 Thomas Dardar
 William Brent, III

FY-10 Membership Revenues - \$95,050

Snapshots of Highlights and Accomplishments

- LPCA successfully traveled to Washington, D.C. with a delegation of 70+ representatives from all regions of the state to oppose cuts to the Health Center program amounting in \$1.3 Billion. The result was a reduction amounting in \$600 million and 7 ARRA funded health centers and IDS grants were saved.
- LPCA successfully facilitated a participation of 3 FQHCs in the Morehouse School of Medicine (MSM) research project called ABCD Train the Trainer. In this program a number of health care providers (MDs, NP, PA, RD, and RNs) were trained by the MSM staff to go back to their FQHCs and train their patients that were doing good in the areas of Diabetes Mellitus (A-HgbA1c), Stoke/HTN (B-Blood Pressure), Cardiovascular Disease (C-Cholesterol) and Behavioral Health (D-Depression).
- LPCA worked with Legislators to introduce HB 978, which became ACT 612, which permitted the practice of dentistry in FQHCs .
- This year LPCA spent \$5,000 and secured In-Kind donations to match purchased time for statewide featuring of a FQHC commercial during National Health Center week.
- LPCA successfully facilitated its annual Henry Schein event (October 2010) - Program Coordinator and Members assisted in the coordination of Henry Schein, Inc.'s 2010 Healthy Children, Healthy Lifestyles Access to Care Screening event in conjunction with Primary Health Services Center, Monroe, La. The event featured screenings, education, counseling, referrals, and fun for approximately 156 medically underserved children in Region 8. Children were screened for medical conditions and risk factors such as asthma, diabetes, hypertension, obesity, mental health, oral health and vision.
- LPCA's Community HealthCorps program successfully continued its Tobacco Cessation initiatives through renewed contracts for funding from the Louisiana Department of Health and Hospital's (DHH) Louisiana Tobacco Control Program and the Louisiana Public Health Institute's (LPHI's) Tobacco Free Living initiatives. (April/May 2010)
- The LPCA continues to assist LA's FQHCs in business growth and development ventures through the provision of detailed feasibility studies and market analysis. In 2010, LPCA developed five feasibility studies.
- The LPCA's Louisiana Governance Academy successfully trained 75 community health center board members on FQHC government.



Louisiana Primary Care Association Inc.

"Louisiana's Health Centers"

4550 North Blvd.

Suite 120, Baton Rouge, LA , 70806

Phone: 225-927-7662

Fax: 225-927-7688

E-mail: lpca@lpca.net

www.lpca.net

"Promoting 100% Access and 0 Disparities"

Established in 1982, the Louisiana Primary Care Association, Inc. (LPCA) is a non-profit corporation whose purpose is to promote accessible, affordable, quality primary health care for the uninsured and medically underserved populations in Louisiana. It is a membership organization of Federally Qualified Health Centers (FQHCs) and supporters committed to the goal of achieving health care access for all and elimination of health disparities. Whether establishing various support systems or maintaining and strengthening those already in place, LPCA continually advocates the importance of primary health care as the foundation to building and sustaining healthier communities. LPCA directs its efforts to assure that community health centers remain viable providers of primary health care throughout the state and resolute partners in comprehensive health care delivery systems.

